Cleveland Municipal School District

# Five Year Forecast Financial Report 

November, 2023

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## Forecast Purpose/Objectives

Ohio Department of Education's purposes/objectives for the five-year forecast are:

1. To engage the local board of education and the community in the long range planning and discussions of financial issues facing the school district.
2. To serve as a basis for determining the school district's ability to sign the certificate required by O.R.C. $\S 5705.412$, commonly known as the " 412 certificate."
3. To provide a method for the Department of Education and Auditor of State to identify school districts with potential financial problems.

Forecast Methodology - This forecast is prepared based upon historical trends and current factors. This information is then extrapolated into estimates for subsequent years. The forecast variables can change multiple times throughout the fiscal year and while cash flow monitoring helps to identify unexpected variances no process is guaranteed. The intent is to provide the district's financial trend over time and a roadmap for decisions aimed at encouraging financial sustainability and stability.


Note: Cash balance (Line 7.020) plus any existing levy modeled as renewed or new during the forecast.

| Financial Forecast | $\begin{gathered} \text { Fiscal Year } \\ 2024 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Fiscal Year } \\ 2025 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Fiscal Year } \\ 2026 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Fiscal Year } \\ 2027 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Fiscal Year } \\ 2028 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance (Line 7.010) Plus Renewal/New Levies Modeled | 109,516,971 | 140,928,279 | $(2,334,639)$ | $(152,033,031)$ | $(319,019,129)$ |
| + Revenue <br> + Proposed Renew/Replacement Levies <br> + Proposed New Levies <br> - Expenditures | $\begin{gathered} \hline 722,398,495 \\ - \\ - \\ (690,987,187) \\ \hline \end{gathered}$ | $\begin{gathered} \hline 662,904,521 \\ - \\ - \\ (806,167,439) \\ \hline \end{gathered}$ | $\begin{gathered} 678,109,973 \\ - \\ - \\ (827,808,365) \\ \hline \end{gathered}$ | $\begin{gathered} \hline 683,691,709 \\ - \\ - \\ (850,677,807) \\ \hline \end{gathered}$ | $\begin{gathered} \hline 695,438,679 \\ - \\ - \\ (874,431,658) \\ \hline \end{gathered}$ |
| = Revenue Surplus or Deficit | 31,411,308 | $(143,262,917)$ | $(149,698,392)$ | $(166,986,098)$ | $(178,992,979)$ |
| Line 7.020 Ending Balance with renewal/new levies | 140,928,279 | $(2,334,639)$ | $(152,033,031)$ | $(319,019,129)$ | $(498,012,108)$ |
| Analysis Without Renewal Levies Included: |  |  |  |  |  |
| Revenue Surplus or Deficit w/o Levies | 31,411,308 | $(143,262,917)$ | $(149,698,392)$ | $(166,986,098)$ | (178,992,979) |
| Ending Balance w/o Levies | 140,928,279 | $(2,334,639)$ | $(152,033,031)$ | $(319,019,129)$ | $(498,012,108)$ |

In FY 2024 a revenue surplus is expected. This means that expenditures are expected to be less than revenue by $-\$ 31,411,308$ in FY 2024 . By the last year of the forecast, FY 2028, the district is expected to have a revenue shortfall where expenditures are projected to be greater than revenue by $\$ 178,992,979$ The district would need to cut its FY 2028 projected expenses by $20.47 \%$ in order to balance its budget without additional revenue.

The district's cash balance is positive at year-end in FY 2024 and is projected to worsen by FY 2028. A worsening cash balance can erode the district's financial stability over time.

This forecast includes the Fair School Funding Plan (FSFP) adopted by Ohio starting in FY 2022. In addition to calculated results, this forecast includes a CFO adjusted trend calculation of the FSFP impact using current information. As information changes the estimates will be updated. The district is considered a formula district in FY 2023. A detailed state funding supplement to this forecast has been prepared and should be reviewed and considered part of the forecast assumptions.

## Revenue Sources and Forecast Year-Over-Year Projected Overview

Sources of Revenue Over Time


4-Year Historical Actual Average Annual Dollar Change
Compared to 5-year Projected

|  | Historical <br> Average <br> Annual \$\$ Change | Projected <br> Average <br> Annual \$\$ Change | Projected Compared to Historical Variance | Total revenue decreased $-1.17 \%$ or $-\$ 11,118,537$ annually during the past 4 -Year period and is projected to increase $0.02 \%$ or $-\$ 476,443$ annually through FY2028. State Funding has the most projected average annual variance compared to the historical average at |
| :---: | :---: | :---: | :---: | :---: |
| Real Estate | 8,048,036 | 1,232,718 | $(\$ 6,815,318)$ | \$44,495,107 |
| Public Utility | \$2,601,512 | \$1,884,575 | (\$716,937) |  |
| Income Tax | \$0 | \$0 | \$0 |  |
| State Funding | $(\$ 36,440,182)$ | 8,054,925 | \$44,495,107 |  |
| Prop Tax Alloc | (\$30,914) | \$137,631 | \$168,545 |  |
| All Othr Op Rev | \$5,175,920 | $(\$ 4,399,330)$ | $(\$ 9,575,250)$ |  |
| Other Sources | \$9,527,090 | $(\$ 7,386,963)$ | (\$16,914,053) |  |
| Total Average Annual Change | $(11,118,537)$ | $(476,443)$ | \$10,642,094 |  |
|  | -1.17\% | 0.02\% | 1.20\% |  |

Note: Expenditure average annual change is projected
to be $>\quad \$ 38,328,146$ On an annual average basis, expenditures are projected to grow faster than revenue.

### 1.010 - General Property Tax (Real Estate)

Revenue collected from taxes levied by a school district by the assessed valuation of real property using effective tax rates for class I (residential/agricultural) and class II (business).



Real estate property tax revenue accounts for $31.47 \%$ of total revenue. Class I or residential/agricultural taxes make up approximately $40.35 \%$ of the real estate property tax revenue. The Class I tax rate is 39.03 mills in tax year 2023. The projections reflect an average gross collection rate of $97.2 \%$ annually through tax year 2027. The revenue changed at an average annual historical rate of $4.09 \%$ and is projected to change at an average annual rate of $0.56 \%$ through FY 2028 .

### 1.020 - Public Utility Personal Property

Revenue generated from public utility personal property valuations multiplied by the district's full voted tax rate.


Year-Over-Year Dollar \& Percentage Change


| Values and Tax Rates |  |  |  |  | Gross Collection Rate Including Delinquencies |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tax Year | Valuation | Value Change | Full Voted Rate | Change |  |
| 2022 | 555,606,100 | 32,526,250 | 76.70 | - | 100.0\% |
| 2023 | 577,606,100 | 22,000,000 | 76.70 | - | 100.0\% |
| 2024 | 600,606,100 | 23,000,000 | 76.70 | - | 100.0\% |
| 2025 | 624,606,100 | 24,000,000 | 76.70 | - | 100.0\% |
| 2026 | 649,606,100 | 25,000,000 | 76.70 | - | 100.0\% |
| 2027 | 674,606,100 | 25,000,000 | 76.70 | - | 100.0\% |

The public utility personal property tax revenue is generated from the personal property values, additions, and depreciation reported by the utility companies. This category currently makes up $5.93 \%$ of total district revenue. The property is taxed at the full voted tax rate which in tax year 2023 is 76.7 mills. The forecast is modeling an average gross collection rate of $100.00 \%$. The revenue changed historically at an average annual dollar amount of $\$ 2,601,512$ and is projected to change at an average annual dollar amount of \$1,884,575 through FY 2028.

### 1.030 - No Income Tax

Revenue collected from income tax earmarked specifically to support schools with a voter approved tax by residents of the school district; separate from federal, state and municipal income taxes.


[^0]
### 1.035 - Unrestricted Grants-in-Aid

Funds received through the State Foundation Program with no restriction.


1.040 \& 1.045 - Restricted Grants-in-Aid

Funds received through the State Foundation Program or other allocations that are restricted for specific purposes.



Restricted aid is the portion of state per pupil funding that must be classifed as restricted use. Historically the district's restricted state aid changed annually on average by $\$ 3,358,085$ and is projected to change annually on average by $\$ 2,385,261$. Restricted funds represent $8.36 \%$ of total revenue. Starting in FY 2022 the district's Success \& Wellness funding is considered restricted, the state's share of this funding is recorded as restricted is $\$ 7,945,282$. This funding has implications on general fund expenditures in that certain spending now occuring in a fund external to the general fund could shift to the general fund. The expenditures in this forecast are adjusted to reflect this change.
1.050 - State Share of Local Property Taxes

Includes funds received for Tangible Personal Property Tax Reimbursement, Electric Deregulation, Homestead and Rollback.


[^1]
### 1.060 - All Other Operating Revenues

Operating revenue sources not included in other lines; examples include tuition, fees, earnings on investments, rentals, and donations.



Other revenue includes tuition received by the district for non-resident students educated by the district. It also includes interest income, payments in lieu of taxes, and miscellaneous revenue. The historical average annual change was $\$ 5,175,920$. The projected average annual change is $-\$ 4,399,330$ through FY 2028.

### 2.070 - Total Other Financing Sources

Includes proceeds from sale of notes, state emergency loans and advancements, operating transfers-in, and all other financing sources like sale and loss of assets, and refund of prior year expenditures.



|  |  | FORECASTED |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 |
| Transfers In | - | - | - | - | - | - |
| Advances In | 42,091,908 | 69,779,839 | 5,000,000 | 5,000,000 | 5,000,000 | 5,000,000 |
| All Other Financing Sources | 57,908 | 215,000 | 215,000 | 215,000 | 215,000 | 215,000 |

Other sources includes revenue that is generally classified as non-operating. Return advances-in are the most common revenue source. In FY 2023 the district receipted $\$ 42,091,908$ as advances-in and is projecting advances of $\$ 69,779,839$ in FY 2024. The district also receives other financing sources such as refund of prior year expenditures in this category. The district is projecting that all other financing sources will be $\$ 215,000$ in FY 2024 and average $\$ 215,000$ annually through FY 2028.

Expenditure Categories and Forecast Year-Over-Year Projected Overview
Expenditure Categories Over Time


Year-Over-Year Dollar \& Percentage Change


4-Year Historical Actual Average Annual Dollar Change
Compared to 5-Year Projected

|  | Historical <br> Average <br> Annual \$\$ Change | Projected <br> Average <br> Annual \$\$ Change | Projected <br> Compared to <br> Historical <br> Variance | Total expenditures decreased -2.98\% or -\$22,830,373 annually during the past 4-Year period and is projected to increase $5.61 \%$ or $\$ 38,328,146$ annually through FY2028. Purchased Services has the largest projected average annual variance compared to the historical average at $\$ 57,778,669$. |
| :---: | :---: | :---: | :---: | :---: |
| Salaries | 1,701,317 | 13,863,521 | \$12,162,204 |  |
| Benefits | \$4,513,252 | \$14,692,049 | \$10,178,796 |  |
| Purchased Services | $(\$ 43,434,045)$ | \$14,344,624 | \$57,778,669 |  |
| Supplies \& Materials | $(\$ 411,692)$ | \$4,428,376 | \$4,840,068 |  |
| Capital Outlay | $(\$ 377,588)$ | \$1,977,445 | \$2,355,033 |  |
| Intergov \& Debt | \$0 | \$0 | \$0 |  |
| Other Objects | (\$1,266,577) | \$1,978,099 | \$3,244,677 |  |
| Other Uses | \$16,444,960 | (\$12,955,968) | (\$29,400,927) |  |
| Total Average Annual Change | (\$22,830,373) | \$38,328,146 | \$61,158,519 |  |
|  | -2.98\% | 5.61\% | 8.59\% |  |

Note: Revenue average annual change is projected to
be $>(\$ 476,443) \quad$ On an annual average basis, revenue are projected to contract while expenditures grows

### 3.010 - Personnel Services

Employee salaries and wages, including extended time, severance pay, supplemental contracts, etc.



Salaries represent 53.41\% of total expenditures and increased at a historical average annual rate of $0.75 \%$ or $\$ 1,701,317$. This category of expenditure is projected to grow at an annual average rate of $3.58 \%$ or $\$ 13,863,521$ through FY 2028. The projected average annual rate of change is $2.83 \%$ more than the five year historical annual average.

### 3.020 - Employees' Benefits

Retirement for all employees, Workers Compensation, early retirement incentives, Medicare, unemployment, pickup on pickup, and all healthrelated insurances.


Benefits represent $22.70 \%$ of total expenditures and increased at a historical average annual rate of $3.21 \%$ This category of expenditure is projected to grow at an annual average rate of $8.10 \%$ through FY 2028. The projected average annual rate of change is $4.89 \%$ more than the five year historical annual average.

### 3.030 - Purchased Services

Amounts paid for personal services rendered by personnel who are not on the payroll of the school district, expenses for tuition paid to other districts, utilities costs and other services which the school district may purchase.


Purchased Services represent 11.16\% of total expenditures and decreased at a historical average annual rate of -19.65\%. This category of expenditure is projected to grow at an annual average rate of $16.32 \%$ through FY 2028 The FSFP funds only district educated enrollment thereby reducing tuition cost for open enrollment out, community schools, STEM, and scholarships starting in FY 2022. This change resulted in lower district cost but also less per pupil state revnue since per pupil funding was paid directly by the state to the attending school.

### 3.040 - Supplies \& Materials

Expenditures for general supplies, instructional materials including textbooks and media material, bus fuel and tires, and all other maintenance supplies.


Supplies \& Materials represent $1.69 \%$ of total expenditures and increased at a historical average annual rate of $43.97 \%$. This category of expenditure is projected to grow at an annual average rate of $30.01 \%$ through FY 2028. The projected average annual rate of change is $-13.96 \%$ less than the five year historical annual average.

### 3.050 - Capital Outlay

This line includes expenditures for items having at least a five-year life expectancy, such as land, buildings, improvements of grounds, equipment, computers/technology, furnishings, and buses.



Capital Outlay represent $0.39 \%$ of total expenditures and decreased at a historical average annual amount of - $\$ 377,588$. This category of expenditure is projected to grow at an annual average rate of $\$ 1,977,445$ through FY 2028. The projected average annual change is less than the five year historical annual average.

### 3.060-4.060 - Intergovernmental \& Debt

These lines account for pass through payments, as well as monies received by a district on behalf of another governmental entity, plus principal and interest payments for general fund borrowing.

|  | Debt as \% of Total Expenditures |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 100.0\% |  |  |  |  |  |  |  |  |  |  |  |  |
| 90.0\% |  |  |  |  |  |  |  |  |  |  |  |  |
| 80.0\% |  |  |  |  |  |  |  |  |  |  |  |  |
| 70.0\% |  |  |  |  |  |  |  |  |  |  |  |  |
| 60.0\% |  |  |  |  |  |  |  |  |  |  |  |  |
| 50.0\% |  |  |  |  |  |  |  |  |  |  |  |  |
| 40.0\% |  |  |  |  |  |  |  |  |  |  |  |  |
| 30.0\% |  |  |  |  |  |  |  |  |  |  |  |  |
| 20.0\% |  |  |  |  |  |  |  |  |  |  |  |  |
| 10.0\% | 0.0\% | 0.0\% | 0 | 0 | $\cdots$ | $\cdots$ | 0 | $\cdots$ | $\cdots$ | $\cdots$ | - | - |
| 0.0\% | 2023 | 2028 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 |



The Intergovernmental/Debt expenditure category details general fund debt issued by the District.

### 4.300 - Other Objects

Primary components for this expenditure line are membership dues and fees, ESC contract deductions, County Auditor/Treasurer fees, audit expenses, and election expenses.


Other Objects represent $0.44 \%$ of total expenditures and decreased at a historical average annual rate of $-7.41 \%$. This category of expenditure is projected to grow at an annual average rate of $63.25 \%$ through FY 2028. The projected average annual rate of change is $70.66 \%$ more than the five year historical annual average.

### 5.040 - Total Other Financing Uses

Operating transfers-out, advances out to other funds, and all other general fund financing uses.



|  |  | FORECASTED |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 |
| Transfers Out | - | - | - | - | - | - |
| Advances Out | 69,779,839 | 5,000,000 | 5,000,000 | 5,000,000 | 5,000,000 | 5,000,000 |
| Other Financing Uses | - | - | - | - | - | - |

Other uses includes expenditures that are generally classified as non-operating. It is typically in the form of advances-out which are then repaid into the general fund from the other district funds. In FY 2023 the district had advances-out and has advances-out forecasted through FY 2028. The district can also move general funds permanently to other funds and as the schedule above presents, the district has no transfers forecasted through FY 2028. The table above presents the district's planned advances and transfers. The district can also have other uses of funds which is reflected in the table above.



[^0]:    The district does not have an income tax levy.

[^1]:    State Share of Local Property Taxes primarily consists of reimbursements from the state of Ohio for local taxpayer credits or reductions. The state reduces the local taxpayer's tax bill with a $10 \%$ rollback credit, and $2.5 \%$ owner-occupied rollback credit, plus a homestead credit for qualifying taxpayers. In FY 2024, approximately $10.4 \%$ local residential property taxes will be reimbursed by the state in the form of rollback credits and approximately $4.7 \%$ will be reimbursed in the form of qualifying homestead exemption credits.

